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Problem Structuring in Decision Analysis Processes

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Outline

- Theory and Methods
 - Introduction
 - Methods
 - SODA
- Problem Structuring Pavitra Ganga Case
 - Issue mapping
 - Objectives Hierarchy
 - Alternatives and Solutions
- Concluding remarks



Problem Structuring - Introduction

Key issues:

- 1. Relevant stakeholders
- 2. Uncertainties due to randomness and

lack of knowledge

3. Appropriate decision frame



Problem Structuring - Introduction

Value focussed thinking Alternative focussed thinking

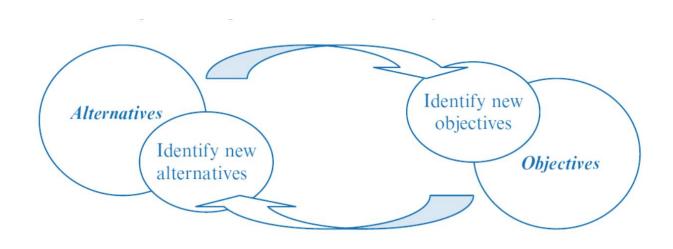


Fig. Dynamic Problem Structuring Source: Corner et al. (2001)



Problem Structuring - Phases

Brainstorming or surfacing issues



Representation of issues



Critical evaluation of the emerging structure

- Done individual ly or in group.
- post-it or computer systems

- Clustering of generated issues.
- Establishing causal links
- critical evaluation either in Further workshops or individually

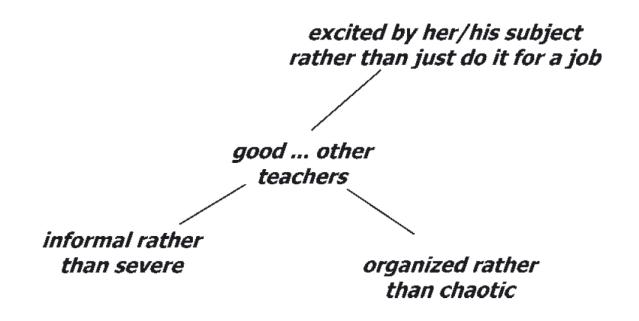


Problem Structuring - Methods

- 1. DPSIR (Drivers, Pressures, States, Impacts, Responses)
- 2. SWOT
- 3. Cognitive and Group Maps (CMs/GMs)
- 4. Scenario Planning
- Strategic Options Development and Analysis (SODA)
- 6. Soft Systems Methodology (SSM)
- 7. Strategic Choice Approach (SCA)
- 8. Robustness Analysis
- 9. Drama Theory



Strategic Options Development and Analysis



Source: Achermann & Eden, 1989



Strategic Options Development and Analysis

- Foundation in 'subjectivism'
- Involves managing process as well as

content

- Cognitive and causal mapping
- Context is important



Strategic Options Development and Analysis

Stage 1
The interviews



Stage 4 computer modelling and analysis using Decision Explorer



One possible route...

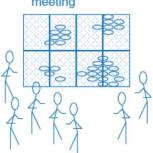
Stage 2 computer modelling and analysis using Decision Explorer



Stage 5 Group Decision Support Workshop



Stage 3 the focus group meeting



Stage 6 Control and review



Source: Achermann & Eden, 1989



Problem Structuring – Pavitra Ganga

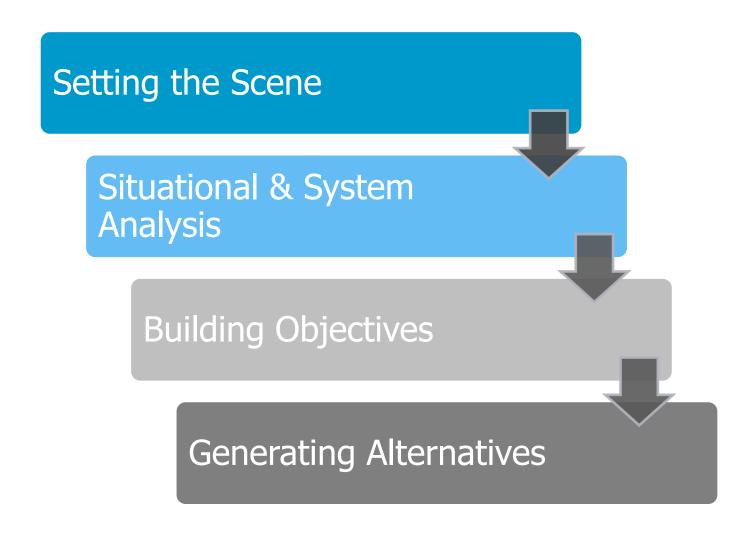
- https://pavitraganga.eu/en
- Long access negotiations
- SODA method for problem structuring



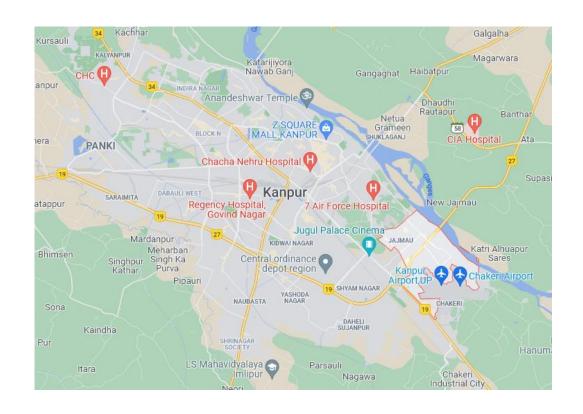


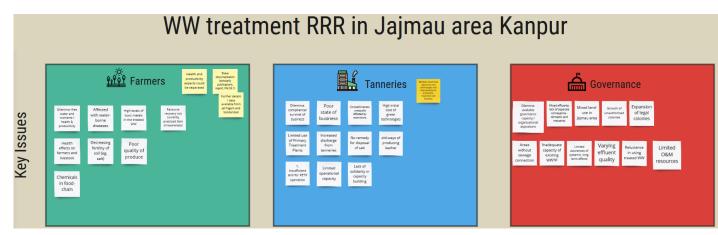


The process



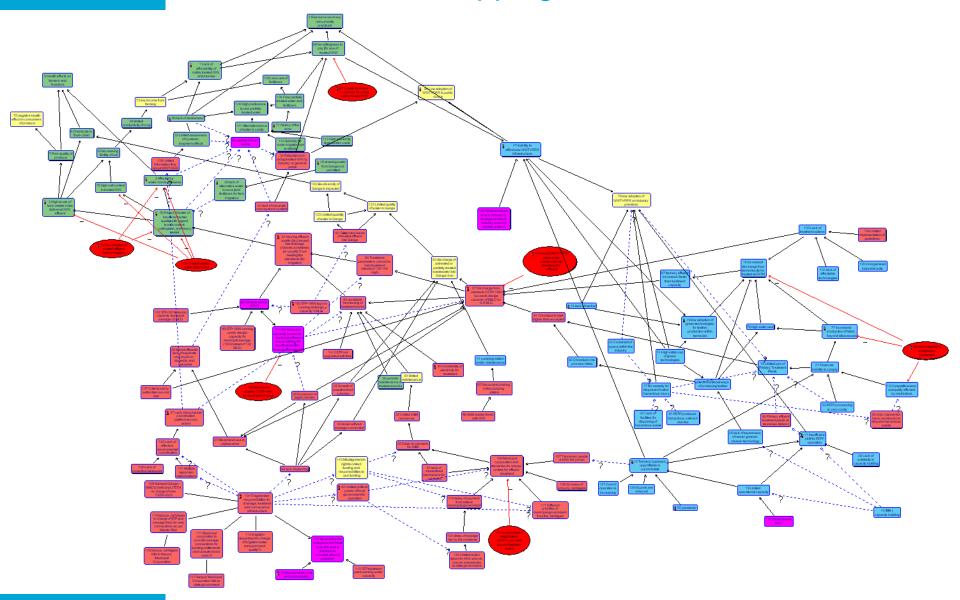








Mapping issues





Explaining links

- Linking issues helps managing interdependencies between issues
- Why it matters and what needs to be done to change it





Expected Outcomes of Problem Structuring

- Mapping priorities and values of DMs
 - Group cognitive map
 - Strategic statement
 - Key issues
 - Key goals
- Objectives hierarchy
- Alternative solutions



Concluding remarks

- Most overlooked yet most crucial part of decision analysis.
- Aids in addressing the complexity and the differing perspectives, values and preferences of those responsible for and impacted by decisions taken.
- Lack of problem structuring:
 - Poor framing and alternatives
 - Different goals
 - Solutions that do not matter for DMs



Selected reading materials

Books:

- Ackermann, F., & Eden, C. (2010). Strategic options development and analysis.
 London: Springer.
- Belton, V., & Stewart, T. J. (2010). Problem structuring and multiple criteria decision analysis. In M. Ehrgott, J. R. Figueira, & S. Greco (Eds.), *Trends in multiple criteria decision analysis*. Springer.
- Gregory, R., Failing, L., Harstone, M., Long, G., McDaniels, T., & Ohlson, D. (2012). Structured decision making: A practical guide to environmental management choices. Chichester: Wiley-Blackwell.
- Keeney, R. (2007). Developing objectives and attributes. In W. Edwards, R., F. Miles, & D. Von winterfeldt (Eds.), Advances in decision analysis. New York: Cambridge University Press.
- Keeney, R. L. (1992). Value-focused thinking a path to creative decisionmaking.
 Cam- bridge, Massachusetts [etc.]: Harvard University Press.
- Rosenhead, J. (1989). Rational analysis for a problematic world: Problem structuring methods for complexity, uncertainty and conflict. West Sussex, England: John Wiley and Sons Ltd.
- Rosenhead, J., & Mingers, J. (2001). Rational analysis for a problematic world revisited: Problem structuring methods for complexity, uncertainty and conflict. Chichester, London: John Wiley & Sons. Ltd.

Journal Articles:

- Ackermann, F., & Eden, C. (2011). Strategic management of stakeholders: Theory and practice. *Long range planning*, *44*(3), 179-196.
- Corner, J., Buchanan, J., & Henig, M. (2001). Dynamic decision problem structuring. *Journal of Multi-Criteria Decision Analysis*, *10*(3), 129-141.



Selected reading materials

Journal Articles:

- Franco, L. A., & Montibeller, G. (2011). *Problem structuring for multicriteria decision analysis interventions*. Oxford: John Wiley & Sons, Inc.
- Hermans, L. M., & Thissen, W. A. H. (2009). Actor analysis methods and their use for public policy analysts. *European Journal of Operational Research*, 196, 808– 818. doi: 10.1016/j.ejor.2008.03.040.
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- Lienert, J., Scholten, L., Egger, C., & Maurer, M. (2015). Structured decision-making for sustainable water infrastructure planning and four future scenarios. *EURO Journal on Decision Processes, 3*, 107–140. doi: 10.10 07/s40 070- 014-0030- 0.
- Marttunen, M., Lienert, J., & Belton, V. (2017). Structuring problems for Multi-Criteria Decision Analysis in practice: A literature review of method combinations. *European Journal of Operational Research*, 263(1), 1-17.
- Marttunen, M., Mustajoki, J., Dufva, M., & Karjalainen, T. (2015). How to design and realize participation of stakeholders in MCDA processes? A framework for selecting an appropriate approach. *EURO Journal on Decision Processes*, 3, 187–214. doi: 10.10 07/s40 070- 013- 0016- 3.
- Mingers, J., & Rosenhead, J. (2004). Problem structuring methods in action. *European journal of operational research*, *152*(3), 530-554.
- Neves, L. P., Dias, L. C., Antunes, C. H., & Martins, A. G. (2009). Structuring an MCDA model using SSM: a case study in energy efficiency. *European Journal of Opera-tional Research*, 199, 834–845. doi: 10.1016/j.ejor.2009.01.053.



Selected reading materials

Journal Articles:

• Rosenhead, J. (2006). Past, present and future of problem structuring methods. *Jour- nal of the Operational Research Society, 57*, 759–765. doi: 10.1057/palgrave.jors. 2602206.

Web sources:

• The Operational Research Society - https://www.theorsociety.com/get-involved/society-groups/special-interest-groups-and-networks/problem-structuring-methods/

Dissertations:

• Rouwette, E.A.J.A. (2003) *Group model building as mutual persuasion.*Doctoral Thesis published at Radboud University, The Netherlands.





